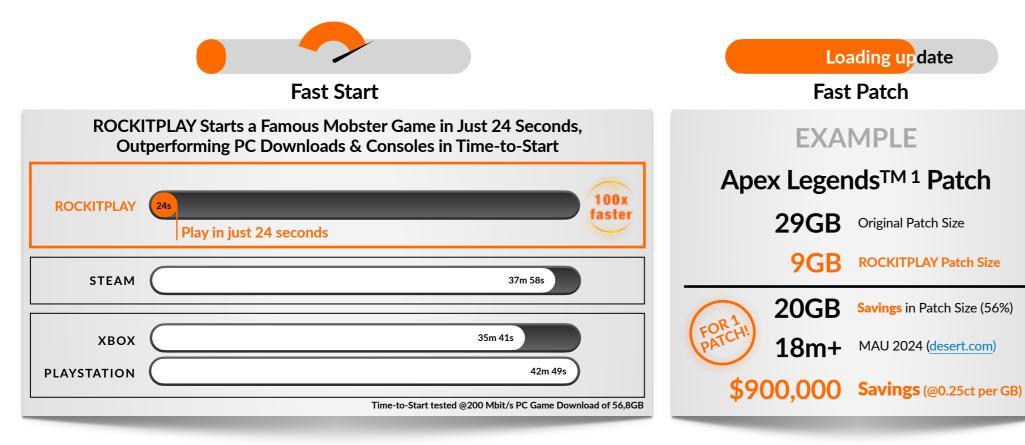
# Instant Play with ROCKITPLAY®

#### Bring Instant Access to Your Game Store & Save Big on Patches

Our patented solution eliminates frustrating waiting times before playing. ROCKITPLAY provides instant access to downloadable games, reduces patch sizes & delivery costs by up to 50%, and our smart download manager saves up tp 80% of bandwidth costs. Play more - wait less!



# LABS The FastStart Experts Up to

 $\blacktriangleright$ 

200 x faster game start



Up to 80 % lower bandwidth costs

#### **PROVEN TECHNOLOGY**

#### **Machine Learning**

Reduction in %

**49%** 

83%

5

**ROCKITPLAY** learns from analyzing gameplay loading profiles to resequence a data stream.

#### **Automated Behavior Profiling**

Highly automated behavior profiling algorithms ensure rapid creation of

#### **SOLUTION**

ROCKITPLAY transforms multi-hour downloads into click-to-play experiences.

- Patented solution that runs on any public or private cloud
- Fully automated to convert entire game libraries  $\checkmark$
- No game code changes or developer support required  $\checkmark$

ading update	Loading u						
t Patch	Fast Patcl			Fast Start			
	Standard Patch Size	Game	ROCKITPLAY Time-to-Play	Standard Time-to-Play	Game Size	Time-to-Play @100 Mbit/s	
200 MB 5 16	10 200 MB	Fortnite Q3/24 <sup>5</sup>	34 sec	1 h 44 min	78 GB	Lost Ark <sup>2</sup>	
800 MB 71	4 300 MB	Crime Boss Q2/236	34 sec	1 h 16 min	57 GB	Mafia III <sup>3</sup>	

Destroy All Humans II <sup>4</sup>	29 GB	41 min	84 sec	Cyberpunk 2077 Q2/217	9 700 MB	2 300 MB	76%	stable, con	npact game runtimes.
VALUE								Algorithms	<b>Prefetch Technology</b> developed from high
Fas	> t Start		IGHER ROJ	<b>Competitive Advant</b> FastStart increases user that ultimately will boos	satisfaction	and loyalty			ce computing for data sequencing.
Fas	> t Start	Ret	MORE VENUES	<b>More Revenues</b> FastStart eliminates dovincreases conversion, re			s	r● IP	
	ding update t Patch		COST VINGS 0%	<b>Cost Savings</b> The smart block patche patches, saving up to 50	r creates up	to 50% small	er	Patented 1	Technology Certified Drivers
Staged	Download	54	COST VINGS 20%	<b>Cost Savings</b> Delivers games in stage download, saving up to			full	<mark>∟● CONTAC</mark>	T INFORMATION
	on support	0	0	f hosted or fully mana our business	ged service	options		DACS Lab rockitplay. dacslabs.c	
Experience Fas	STASH - REDEEM CODE	on <u>robotca</u>		Xaola INSTANT LAUNCHER	partnership R GAMES FAST	with <u>Xsolla</u> .	<u>com</u>	Frank Schv f.schwarz@ +49 175 5	@dacslabs.com

WITH INSTANT

LAUNCHER

+1 650 713 9060

1 © 2019 Ubisoft Entertainment. All Rights Reserved. Ubisoft, Ubi.com and the Ubisoft logo are trademarks of Ubisoft Entertainment in the U.S. and/or other countries. 2 © 2021-2024 Smilegate RPG, Inc. all rights reserved. Lost Ark and the Lost Ark logo are trademarks of Smilegate RPG. 3 © 2016 TAKE-TWO INTERACTIVE SOFTWARE, INC. DEVELOPED BY HANGAR 13. MAFIA, TAKE-TWO INTERACTIVE SOFTWARE, 2K, HANGAR 13, AND THEIR RESPECTIVE LOGOS ARE ALL TRADEMARKS AND/OR REGISTERED TRADEMARKS OF TAKE-TWO INTERACTIVE SOFTWARE, INC. THE RATINGS ICON IS A TRADEMARK OF THE ENTERTAINMENT SOFTWARE ASSOCIATION. 4 © 2022 THQ Nordic AB, Sweden. Published by THQ Nordic GmbH, Austria. Developed by Black Forest Games GmbH. All other trademarks, logos and copyrights are property of their respective owners. All rights reserved. <sup>5</sup> © 2024, Epic Games, Inc. Epic, Epic Games, the Epic Games logo, Forthite logo, Unreal, Unreal Engine 4 and UE4 are trademarks or registered trademarks of Epic Games, Inc. in the United States of America and elsewhere. All rights reserved. <sup>6</sup> © 1NGAME STUDIOS, Crime Boss: Rockay City Copyright © INGAME STUDIOS a.s. All Rights Reserved. <sup>7</sup> © 2024 CD PROJEKT S.A. All rights reserved. CD PROJEKT logo, Cyberpunk, Cyberpunk 2077 and the Cyberpunk 2077 logo are trademarks and/or registered trademarks of CD PROJEKT S.A. in the United States and/or elsewhere.

ROCKITPLAY\* FastStar LEARN HOW

## DACSLABS | FastStart Market Assessment

Game & Industry Expert Feedback on Value & Potential of an Instant Play Technology

## **STUDY OBJECTIVE**

DACSLABS commissioned goetzpartners to assess FastStart application value proposition

- In Q1 2022 goetzpartners interviewed about one dozen experts from the gaming industry

- INNOFACT surveyed more than 2,000 gamers from 10 countries around the globe

**Consumer Consensus**: Summary of consumer survey conducted with over 2,000 gamers from the 10 most important countries by gaming revenues

## **CONSUMER FEEDBACK**

Observation / Trend	Consensus Regarding FastStart
Friction to Play Pre-Purchase	68% report not to have purchased a game due to long download times (lost revenues)
Time to Play Critical for F2P	72% report to skip trying out a game for good due to download time (lost revenue potential)
Purchase Preference I	83% confirm that FastStart would positively influence their purchase/download decision
Purchase Preference II	84% confirm to be willing to switch game stores for the same games offered with FastStart
Purchase Preference III	More than 60% are willing to pay extra for a "FastStart feature"
"FastStart feature" Value	21% of gamers are willing to pay a premium of 8-10% on top of game purchase price
Friction to Play Post-Purchase	Users frustrated by patch sizes and vocal with their frustration on social media
Purchase Priorities	Globally, quick access to games voted as #5 attribute (12%) for driving purchase decision
Low Bandwidth Regions	Accessibility to games was the #1 (26%) game attribute in low bandwidth regions

**Expert Consensus**: Summary of expert interviews conducted with 11 industry executives from global players in video gaming

### EXPERT FEEDBACK

<b>Observation / Trend</b>	Consensus Regarding FastStart
Game Store Competition	FastStart helps game stores differentiate, modernize aging infrastructure and compete
Steam (In-) Dependency	FastStart can bring the magnitude of value necessary to switch users from Steam
Game Subscription Services	Subscription models are a strategic priority of large game publishers to stabilize top-line
Instant Play for Games	FastStart will become a market standard if it is adopted by even only one industry player
Game Content Increasing	Long downloads and patch sizes need a solution like FastStart
Conversion To Paying Users	If FastStart can increase conversion and lower dropout, it's a "no-brainer"
Customer Loyalty & Retention	Providing FastStart for free attracts new customers and binds them to our ecosystem
Cloud Gaming	FastStart avoids infrastructure pain of cloud gaming while enabling subscriptions
Customer Value Perception	"We definitely see a customer willing to pay for a fast start feature"